



## VACANCY

**Role:** Sales Manager (Bristol)  
**Hours of Work:** 35 hours per week. Working Monday to Friday  
**Salary:** £28,000.00 per annum, with Company Car  
**Site:** Home Based

### Role description:

We are looking for an enthusiastic, self-motivated individual in the Bristol area to support the National Account Managers, working out in the field direct with Customers.

- Growing sales in existing accounts (e.g. Independents, Londis, Asda) by developing relationships with store management team, including and most important with store manager and regional trade sponsors
- Field Sales activities including store visits, sales uplift, negotiating additional stock, FSDU space
- Winning new business volume
- Mainly focused on sales activities in the Bristol area, but from time to time there will be time spent in the South Wales
- Occasional early starts, nights away on business
- Assist with any sales & marketing activities
- Responsible for achieving agreed sales targets
- Ensuring that all customer requirements are communicated to the appropriate internal departments and to ensure each project is managed to completion
- To manage all customer administration to agreed customer requirements
- Store & Customer visits

For further information on this role please contact Steve Chapman, Head of Sales.

To apply, please submit your application/CV with a cover letter to [Vacancies@bracesbakery.co.uk](mailto:Vacancies@bracesbakery.co.uk) or hand into the HR Department.

**The closing date for this role is Monday 15<sup>th</sup> April 2019**